

To:	Warden Milne and Members of Grey County Council
Committee Date:	March 23, 2023
Subject / Report No:	TR-CW-07-23
Title:	Award of RFT-TS-06-23 Pavement Marking
Prepared by:	Sherri Adams, Buyer Jim Nicoll, Operations Manager
Reviewed by:	Pat Hoy, Director of Transportation Services
Lower Tier(s) Affected:	Municipality of Grey Highlands, Municipality of West Grey, City of Owen Sound, Township of Southgate
Status:	Recommendation adopted by Committee as presented per Resolution CW50-23; Endorsed by County Council April 13, 2023, per Resolution CC29-23.

Recommendation

1. That report TR-CW-07-23 containing the tender results for RFT-TS-06-23 Pavement Marking be received; and
2. That RanN Maintenance (2228977 Ontario Inc) be awarded the tender for a total amount of \$581,374.66 excluding HST (Grey County portion).

Executive Summary

Pavement marking for Grey County was re-tendered in 2023 and included pavement marking for The City of Owen Sound, Municipality of Grey Highlands, Municipality of West Grey, and the Township of Southgate as part of the tender.

The tender value per year for the first three years of the tender is \$623,586.66 excluding HST, with Grey County's portion being \$581,374.66 excluding HST. The tender has a clause to extend the contract for an additional two, two-year terms. RanN was the successful bidder for the previous tender in 2019.

This work is necessary to ensure the travelling public has visible lines to delineate the centre and edge of the roadway.

It is recommended to award RFT-TS-06-23 to 2228977 Ontario Inc. o/a RanN Maintenance for the bid amount of \$581,374.66 excluding HST.

Background and Discussion

The Tender was posted on the Bonfire website from February 6th, 2023, until March 3rd, 2023, and an extension was granted to March 10th, 2023, to allow bidders to confirm paint pricing. The bids received are shown below and include member municipality quantities.

RFT-TS-06-23 Tender Results

#	Name of Bidder	Bid Amount – (excl. taxes)
1.	2228977 Ontario Inc. o/a RanN Maintenance	\$623,586.66
2.	Woodbine Pavement Markings Limited	\$720,234.71
3.	Almon Equipment Ltd.	\$749,966.43
4.	Miller Maintenance, A Division of Miller Paving Ltd.	\$800,232.19
5.	McGuinness Coatings Ltd.	\$800,566.19
6.	Upper Canada Road Services Inc.	\$993,812.02

Legal and Legislated Requirements

None

Financial and Resource Implications

Project Funding

Item	Excluding HST	Net HST
Grey County - Pavement Marking Budget 2022	\$491,352.20	\$500,000.00
Total Tender Amount	\$623,586.66	\$634,561.79
Lower Tier Costs	(\$42,212.00)	(\$42,954.93)
Grey County - Tender Award Amount	\$581,374.66	\$591,606.86

The pavement marking expenses are over budget by \$91,606.86 net HST. Staff recommends that the deficit be funded from any surplus realized in the Transportation Services capital construction program, or if none, be funded from the Transportation Services General Reserve.

The cost of pavement marking has substantially increased since 2019. Due to the increased price of paint, fuel and glass beads, the cost has gone up 65%.

Relevant Consultation

- Internal
- External

Appendices and Attachments