

To:	Warden Hicks and Members of Grey County Council
Committee Date:	June 27, 2019
Subject / Report No:	TR-CW-12-19
Title:	RFT-TS-26-19 Award of Supply, Deliver, Treat/Mix and Stockpile Winter Sand
Prepared by:	Graham Wilson, Maintenance Manager Sharon Melville, Buyer
Reviewed by:	Pat Hoy, Director of Transportation Services
Lower Tier(s) Affected:	
Status:	Recommendation adopted by Committee of the Whole as presented as per Resolution <i>CW142-19</i> ; Endorsed by County Council on July 11, 2019 as per Resolution <i>CC52-19</i> .

Recommendation

1. That Report TR-CW-12-19 regarding tender award recommendations for RFT-TS-26-19 be received and that the tender be awarded as follows, excluding taxes:
 - Chatsworth, Flesherton, Dundalk, Ayton, Clarksburg and Kimberley locations are awarded to Harold Sutherland Construction Ltd. in the amounts of \$45,124.50, \$63,984.00, \$54,131.00, \$66,196.00, \$64,980.00, and \$41,782.00 respectively.

Executive Summary

The tender for the supply, deliver, treat/mix and stockpile winter sand was posted on the Grey County website from May 22, 2019 until June 11, 2019.

It is recommended to award the Chatsworth, Flesherton, Dundalk, Ayton, Clarksburg and Kimberley locations to Harold Sutherland Construction Ltd. in the amounts of \$45,124.50, \$63,984.00, \$54,131.00, \$66,196.00, \$64,980.00, and \$41,782.00 respectively, (excluding taxes).

Background and Discussion

The process of obtaining mixed winter sand for winter maintenance operations starts with the delivery of a properly graded product from the supplier. Each supplier's sand is tested for proper gradation and approved by the County prior to acceptance. As the sand is delivered to each site, it goes through a pug mill, which mixes both the screened sand and provided salt together to afford the exact proportions described within the tender. The end result is a

stockpile of sand that is blended with seven percent (7%) pre-treated salt spread evenly throughout the stockpile due to the pug mill process.

There were three bids with results listed below. Each winter sand bid included the supplying, hauling, mixing, treating and stockpiling of winter sand. The bid prices do not include the cost of treated salt which is supplied by Cargill, Grey County's salt supplier.

Member municipalities were invited to be part of this tender. The Municipality of Meaford was included.

The average of the tendered prices is \$13.92 per tonne. This represents a 3.49% increase from last year's tender. Historically, the cost for the work included in this tender from 2018 was \$13.45 per tonne and from 2017 was \$13.47 per tonne.

The full bid costs, excluding H.S.T., for each location are as follows:

Name of Bidder	Chatsworth	Flesherton	Dundalk	Ayton	Clarksburg	Kimberley
Cedarwell Excavating Ltd.	No Bid	No Bid	No Bid	\$66,248.00	No Bid	No Bid
E.C. King Contracting	\$54,437.50	No Bid	No Bid	No Bid	\$89,730.00	\$51,766.00
Harold Sutherland Construction Ltd.	\$45,124.50	\$63,984.00	\$54,131.00	\$66,196.00	\$64,980.00	\$41,782.00

Legal and Legislated Requirements

None

Financial and Resource Implications

The total tendered amount including non-refundable H.S.T., based on tendered quantities is \$342,114.58, plus the cost of salt, totaling \$496,681.81. This amount will be funded from the Winter Maintenance budget.

Item	Tendered Price	Net HST
Sand (24,150 tonne)	\$336,197.50	\$342,114.58
Salt (1,818 tonne)	\$151,888.81	\$154,569.65
TOTAL	\$488,086.31	\$496,684.23

Relevant Consultation

Internal
Finance Department

External
Member Municipalities

Appendices and Attachments

None