

To:	Warden Hicks and Members of Grey County Council
Committee Date:	January 10, 2019
Subject / Report No:	TR-CW-02-19
Title:	RFT-TS-40-18 Award of Four Tandem Trucks
Prepared by:	Sharon Melville, Buyer and Graham Wilson, Maintenance Manager
Reviewed by:	Kevin Wepler, Director of Corporate Services and Pat Hoy, Director of Transportation Services
Lower Tier(s) Affected:	
Status:	Recommendation adopted by the Committee of the Whole as presented as per Resolution <i>CW19-19</i> ;

Recommendation

1. That Report TR-CW-02-19 be received and that RFT-TS-40-18 for four tandem trucks be awarded to Team Truck Centres for the bid amount of \$1,455,600.00 exclusive of HST.

Executive Summary

Report TR-CW-48-18 was endorsed at County Council on November 8, 2018 authorizing Staff to tender for four tandem trucks prior to the 2019 budget approval.

The purpose of this early tender date is to expedite the delivery of the units to ensure that they are available for use for the 2019/2020 winter season. Past history has shown that delivery takes seven to nine months from the date of purchase.

The tenders for the provision of two stainless steel box tandem plows and two roll-off box tandems were posted on the County website from November 27, 2018 to December 21, 2018 (closing date).

Background and Discussion

The tandem plows are utilized for winter maintenance activities, including plowing and spreading winter materials. During the summer months these trucks are used to haul granular materials for use in culvert replacement projects and maintenance activities, such as placing shoulder gravel, edge patching with hot mix and gradall operations, including ditch cleanout.

Recommended for purchase are two tandem roll-off trucks to improve utilization and to provide increased versatility for our fleet. Five different attachments are available for purchase, including a salt hopper, standard dump body, water tank (watering in summer and anti-icing during the winter), flatbed and dumpster. Staff recommends buying four of these attachments, as the dumpster body is not a necessity at this time.

The various attachments are mounted quickly and efficiently from the ground and can be fully loaded while doing so. The numerous attachments will allow for the elimination of the underutilized five ton units, which currently drive an average of only 5,000 kilometres per year and are used for anti-icing only. The tandem roll-off trucks water tank attachment will provide two and a half times the volume for anti-icing when compared to the five ton units, allowing our trucks to travel much further without the need to refill.

Additional to the attachments discussed above, the trucks can also be fitted with plow equipment for use during the winter months. The flat bed attachment will help to eliminate the need for trailers and comes with an added benefit of not requiring an AZ license; only a DZ license is required, which all of our Operators have.

As per section 10.02 of the Purchasing Policy, an opportunity to purchase three used tandem axle trucks, one used triaxle truck and two used five ton trucks will be released to the member municipalities within Grey County, once the four new tandems have been received (in the fall of 2019). The reserve bids are \$28,500 each for the tandem trucks, \$35,000 for the tri-axle truck and \$20,000 each for the five ton trucks. If no bids are received or the reserved bid is not met, all trucks will proceed to a public auction.

The bids submitted with the results are listed below.

#	Name of Bidder	Bid Amount (excluding taxes)
1.	B & I Complete Truck Centre	\$1,471,360.00
2.	Lewis Motors Sales Inc.	\$1,467,286.46
3.	Team Truck Centres	\$1,455,600.00
4.	Vision Truck Group	Non-Compliant

Legal and Legislated Requirements

None.

Financial and Resource Implications

The initial projected cost for the four units within Report TR-CW-48-18 was \$1,377,830.00 net HST. The increase in the total price is attributed to a higher cost for the two roll off systems and attachments. Following consultation with York Region regarding improvements to our specifications, Transportation Services requested an improved wiring system and junction box.

The cost of the roll off attachments also increased from the time the approval Report was presented.

The 2019 budget includes \$1,500,000.00 for the purchase of four tandem plow trucks (\$300,000.00 per tandem truck and \$450,000.00 for two tandem roll-off trucks). The total tendered expenditure amount, including the unrecoverable portion of HST is \$1,481,219.00. Equipment purchases are funded by the Sale of Equipment and the Equipment Replacement Reserve Fund.

Relevant Consultation

Internal
Finance Department

External

Appendices and Attachments

[TR-CW-48-18 Capital Purchase Prior to Budget Approval](#)