



Committee Report

Report PSR-TAPS-03-15

To: Chair Al Barfoot and Members of the Transportation and Public Safety Committee
From: Mike Muir, Director of PS
Mike Alguire, Purchasing and Materials Manager
Meeting Date: March 19, 2015
Subject: **Purchase of Three New Ambulances for 2015**
Status: Recommendation adopted by Committee as presented per Resolution TAPS47-15; Endorsed by County Council April 7, 2015 per Resolution CC58-15;

Recommendation(s)

WHEREAS on March 6, 2012 Grey County Council approved the purchase of ambulances from Demers Ambulance under a single source arrangement to ensure fleet standardization for a period of five years;

AND WHEREAS 2015 pricing received by the preferred vendor contains an increase of approximately 1.0 % over the 2014 pricing;

AND WHEREAS all purchasing policies and procedures have been adhered to;

AND WHEREAS the 2015 capital vehicle replacement budget for three ambulances is approved in the amount of \$498,030.

NOW THEREFORE BE IT RESOLVED THAT PSR-TAPS-03-15 regarding the purchase of three ambulances be received;

AND THAT the purchase of three ambulances be awarded to Demers Ambulances for the amount of \$479,775 excluding taxes;

AND FURTHER THAT ambulance units 1225, 1226 and 1279 be disposed of as per section 10.02 of Grey County's Purchasing Procedures.

Background

The 2015 vehicle replacement budget calls for the purchase of three ambulances. Ambulances are replaced on a six year cycle and are funded from the EMS equipment reserve. On February 23, 2012 report EMSR-TAPS-02-12 regarding fleet standardization was presented and approved by the Transportation and Public Safety Committee. On March 6, 2012 County Council approved motion TAPS24-12 thereby adopting the motion to standardize the fleet.

Bidder	Ambulance Model	Bid Amount
Demers	Gasoline Engine	\$159,925 (\$479,775 excluding HST) (purchase of 3 new ambulances)

Financial / Staffing / Legal / Information Technology

Considerations

The 2015 capital budget is approved in the amount of \$498,030. Total ambulance purchase costs are \$488,219 net recoverable HST, which is within the capital funding allotment. The total cost of the ambulances includes the new decals and striping patterns recommended in report EMSR-TAPS-06-14. This includes the savings of \$1,000 per ambulance if the County pays the invoice within 15 days of receipt of the vehicles.

For the 2015 purchasing year, Demers added an approximate 1.0% increase to their base vehicle price over their 2014 pricing.

As for the three ambulances being replaced, purchasing staff will dispose of each as per section 10.02 of the purchasing policy which states:

10.02 Disposal of Surplus Goods

- c. Purchasing shall ascertain whether items falling into their respective authorities can be of use to another municipality or division rather than disposed of.
- d. Items that are not required by another municipality or division may be disposed of using a public process that will take into consideration the type of materials being disposed of and the cost-benefit to the municipality. An example of this is a public auction website. Trade-in options may also be considered as a form of disposal.

Link to Strategic Goals / Priorities

Service Excellence

The standardization model ensures that the EMS paramedics and allied agency personnel are able to consistently and efficiently locate all patient care equipment and supplies in all of our ambulances especially in critical and potentially life-threatening patient care situations.

Fiscal Responsibility

The deployment of a consistent ambulance conversion platform allows for parts and repair efficiencies and expertise.

Respectfully submitted by,

Mike Muir
Director of Paramedic Services

Mike Alguire
Purchasing and Materials Manager