

**Blue Mountain Resorts LP**

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January 22, 2019

Corporation of the County of Grey  
Warden Stewart Halliday  
595 9<sup>th</sup> Avenue East  
Owen Sound, ON N4K 3E3

Dear Warden Halliday,

Please consider this to be a letter of support of the Collingwood General & Marine Hospital's (CGMH) request for support of their hospital redevelopment project which came before the previous Council in September.

As the largest employer in Grey County and a major player in the recreation industry, Blue Mountain Resort relies heavily on the services of CGMH. As I'm sure you're aware from their original presentation, Grey County residents, weekenders and visitors to Grey's many exceptional recreational facilities account for about 19% of all emergency patients, 15% of all surgeries and surprisingly, 20% of all babies born at CGMH.

Blue Mountain Resort works closely with CGMH to ensure that our guests and staff are treated promptly and appropriately. As the major trauma centre for South Georgian Bay, CGMH must be prepared to handle any emergency that comes through their doors. They have demonstrated their ability to provide exceptional care over and over again but most dramatically, last February when they successfully responded to a mass trauma situation. With less than 10 minutes warning and with an already full emergency department, CGMH physicians and staff diagnosed, stabilized and arranged safe medivac for two adults and six children, bringing accolades from the Hospital for Sick Children in Toronto.

All of this care is currently delivered in an aging and cramped facility. The CGMH Emergency Department, which sees over 37,000 patients annually, was only built to handle less than 20,000. Their 73 inpatient beds run at constant over capacity. They serve as a regional orthopaedic centre of excellence which is important not just to the recreation industry in Grey, but to the higher than average seniors population served by CGMH.

We, like the other ski and recreation facilities across the Escarpment, hope to continue to grow our business and our employment base, but we must have a hospital facility that is capable of handling this continual growth.

As a major supporter of CGMH for more than 30 years, we at Blue Mountain Resorts ask you to consider carefully the CGMH request to fund \$3 million over the next 10 years. We believe that you will find this to be an excellent investment for both the residents of Grey as well as the many recreational businesses across the County.

Thank you for considering this important proposal.

Sincerely,

Dan Skelton  
President & CEO

c. Kim Wingrove, CAO, Corporation of the County of Grey