

The County of Grey
Tourism Operating Summary
 For the Three Months Ending March 31, 2018

Account	Description	2018 BUDGET	2018 YTD BUDGET	2018 YTD ACTUAL	2018 YTD VARIANCE
REVENUE					
49400	Transfer From Reserve	(\$20,000.00)	(\$5,001.00)	\$0.00	(\$5,001.00)
51120	Provincial Wage Subsidy	(3,000.00)	(750.00)	0.00	(750.00)
54040	Cost Recoveries	(3,000.00)	(750.00)	(1,170.24)	420.24
TOTAL REVENUE		(26,000.00)	(6,501.00)	(1,170.24)	(5,330.76)
(40000 TO	Revenue Check	(26,000.00)	(6,501.00)	(1,170.24)	(5,330.76)
EXPENDITURE					
Salaries and Wages					
61000	Salaries and Wages	251,900.00	62,976.00	54,037.79	8,938.21
Total - Salaries & Wages		251,900.00	62,976.00	54,037.79	8,938.21
Employee Benefits					
61220	CPP	9,600.00	2,400.00	2,548.13	(148.13)
61221	EI	4,000.00	999.00	1,064.80	(65.80)
61222	WSIB Premiums	3,400.00	849.00	722.19	126.81
61223	OMERS	23,800.00	5,949.00	5,463.42	485.58
61224	EHT	4,900.00	1,224.00	1,058.93	165.07
61225	Group Benefits	32,000.00	8,001.00	7,299.66	701.34
Total - Employee Benefits		77,700.00	19,422.00	18,157.13	1,264.87
Total Salaries and Benefits		329,600.00	82,398.00	72,194.92	10,203.08
Other Expenditures					
63000	Advertising	45,000.00	11,250.00	5,164.88	6,085.12
63003	Print Advertising	0.00	0.00	1,984.32	(1,984.32)
63005	Radio Advertising	0.00	0.00	5,075.79	(5,075.79)
63006	Image & Graphics Development	22,000.00	5,499.00	6,863.17	(1,364.17)
63007	Media Relations & Group Tours	14,000.00	3,501.00	4,582.38	(1,081.38)
63008	Internet Advertising (Mtce/Development)	22,000.00	5,499.00	576.69	4,922.31
63010	Association/Membership Fees	2,000.00	501.00	707.23	(206.23)
63025	Web Site Development	20,000.00	5,001.00	0.00	5,001.00
63030	Copying & Printing	2,000.00	501.00	0.00	501.00
63040	Equip/Furniture Maintenance	500.00	126.00	754.04	(628.04)
63041	Computer Purchases	2,400.00	600.00	2,380.21	(1,780.21)
63051	Telephone	200.00	51.00	31.73	19.27
63052	Cellular	2,000.00	501.00	109.50	391.50
63060	Office & Charting Supplies	500.00	126.00	97.81	28.19
63063	Postage/Courier/Freight	5,000.00	1,251.00	489.35	761.65
63070	Other Materials & Services	1,000.00	249.00	618.50	(369.50)
63300	Staff Training and Development	5,000.00	1,251.00	203.52	1,047.48
63310	Travel & Meal Expenses	9,000.00	2,250.00	2,143.89	106.11
63320	Conferences	2,500.00	624.00	422.79	201.21
63603	Vehicle Operations	8,000.00	2,001.00	862.98	1,138.02
63750	Brochures/Books	20,000.00	5,001.00	3,205.44	1,795.56
63753	Photographic Supplies	8,000.00	2,001.00	661.44	1,339.56
63754	Promotion & Public Relations	10,000.00	2,499.00	5,865.52	(3,366.52)
63756	Signs	10,000.00	2,499.00	0.00	2,499.00
63758	Trade Shows	4,000.00	999.00	3,691.10	(2,692.10)
63762	Uniforms	1,500.00	375.00	0.00	375.00
63801	Studies/Reports	15,000.00	3,750.00	1,542.69	2,207.31
64020	Computer Support/Maintenance	3,000.00	750.00	129.37	620.63
64100	Legal Fees	500.00	126.00	0.00	126.00
64102	Professional & Consulting fees	15,000.00	3,750.00	225.00	3,525.00
66000	Payments to Indiv. & Organiz'	15,000.00	3,750.00	1,000.00	2,750.00
67014	Interfunc. IS Costs	4,025.00	1,005.00	0.00	1,005.00
69100	Transfer to Reserves	17,500.00	4,374.00	0.00	4,374.00
Total - Other Expenditures		286,625.00	71,661.00	49,389.34	22,271.66
TOTAL EXPENDITURE		616,225.00	154,059.00	121,584.26	32,474.74
(61000 TO	Expenditure Check	616,225.00	154,059.00	121,584.26	32,474.74
NET LEVY		590,225.00	147,558.00	120,414.02	27,143.98
(40000 TO	Levy Check	590,225.00	147,558.00	120,414.02	27,143.98

The County of Grey
Tourism General Operating
 For the Three Months Ending March 31, 2018

Account	Description	2018 BUDGET	2018 YTD BUDGET	2018 YTD ACTUAL	2018 YTD VARIANCE
REVENUE					
49400	Transfer From Reserve	(\$20,000.00)	(\$5,001.00)	\$0.00	(\$5,001.00)
51120	Provincial Wage Subsidy	(3,000.00)	(750.00)	0.00	(750.00)
54040	Cost Recoveries	(3,000.00)	(750.00)	(1,170.24)	420.24
TOTAL REVENUE		(26,000.00)	(6,501.00)	(1,170.24)	(5,330.76)
(40000 TO	Revenue Check	(26,000.00)	(6,501.00)	(1,170.24)	(5,330.76)
EXPENDITURE					
Salaries and Wages					
61000	Salaries and Wages	251,900.00	62,976.00	54,037.79	8,938.21
Total - Salaries & Wages		251,900.00	62,976.00	54,037.79	8,938.21
Employee Benefits					
61220	CPP	9,600.00	2,400.00	2,548.13	(148.13)
61221	EI	4,000.00	999.00	1,064.80	(65.80)
61222	WSIB Premiums	3,400.00	849.00	722.19	126.81
61223	OMERS	23,800.00	5,949.00	5,463.42	485.58
61224	EHT	4,900.00	1,224.00	1,058.93	165.07
61225	Group Benefits	32,000.00	8,001.00	7,299.66	701.34
Total - Employee Benefits		77,700.00	19,422.00	18,157.13	1,264.87
Total Salaries and Benefits		329,600.00	82,398.00	72,194.92	10,203.08
Other Expenditures					
63000	Advertising	40,000.00	9,999.00	76.88	9,922.12
63003	Print Advertising	0.00	0.00	1,984.32	(1,984.32)
63005	Radio Advertising	0.00	0.00	5,075.79	(5,075.79)
63006	Image & Graphics Development	22,000.00	5,499.00	6,863.17	(1,364.17)
63007	Media Relations & Group Tours	14,000.00	3,501.00	4,582.38	(1,081.38)
63008	Internet Advertising (Mtce/Development)	22,000.00	5,499.00	576.69	4,922.31
63010	Association/Membership Fees	2,000.00	501.00	707.23	(206.23)
63025	Web Site Development	20,000.00	5,001.00	0.00	5,001.00
63030	Copying & Printing	2,000.00	501.00	0.00	501.00
63040	Equip/Furniture Maintenance	500.00	126.00	754.04	(628.04)
63041	Computer Purchases	2,400.00	600.00	2,380.21	(1,780.21)
63051	Telephone	200.00	51.00	31.73	19.27
63052	Cellular	2,000.00	501.00	109.50	391.50
63060	Office & Charting Supplies	500.00	126.00	97.81	28.19
63063	Postage/Courier/Freight	5,000.00	1,251.00	489.35	761.65
63070	Other Materials & Services	1,000.00	249.00	618.50	(369.50)
63300	Staff Training and Development	5,000.00	1,251.00	203.52	1,047.48
63310	Travel & Meal Expenses	9,000.00	2,250.00	2,143.89	106.11
63320	Conferences	2,500.00	624.00	422.79	201.21
63603	Vehicle Operations	8,000.00	2,001.00	862.98	1,138.02
63750	Brochures/Books	20,000.00	5,001.00	3,205.44	1,795.56
63753	Photographic Supplies	8,000.00	2,001.00	661.44	1,339.56
63754	Promotion & Public Relations	10,000.00	2,499.00	5,865.52	(3,366.52)
63756	Signs	10,000.00	2,499.00	0.00	2,499.00
63758	Trade Shows	4,000.00	999.00	3,691.10	(2,692.10)
63762	Uniforms	1,500.00	375.00	0.00	375.00
63801	Studies/Reports	5,000.00	1,251.00	1,542.69	(291.69)
64020	Computer Support/Maintenance	3,000.00	750.00	129.37	620.63
64100	Legal Fees	500.00	126.00	0.00	126.00
64102	Professional & Consulting fees	15,000.00	3,750.00	225.00	3,525.00
66000	Payments to Individ. & Organiz'	10,000.00	2,499.00	0.00	2,499.00
67014	Interfunc. IS Costs	4,025.00	1,005.00	0.00	1,005.00
69100	Transfer to Reserves	17,500.00	4,374.00	0.00	4,374.00
Total - Other Expenditures		266,625.00	66,660.00	43,301.34	23,358.66
TOTAL EXPENDITURE		596,225.00	149,058.00	115,496.26	33,561.74
(61000 TO	Expenditure Check	596,225.00	149,058.00	115,496.26	33,561.74
NET LEVY		570,225.00	142,557.00	114,326.02	28,230.98
(40000 TO	Levy Check	570,225.00	142,557.00	114,326.02	28,230.98

The County of Grey
Tourism - Regional Partnership
 For the Three Months Ending March 31, 2018

Account	Description	2018 BUDGET	2018 YTD BUDGET	2018 YTD ACTUAL	2018 YTD VARIANCE
EXPENDITURE					
Other Expenditures					
63000	Advertising	\$5,000.00	\$1,251.00	\$5,088.00	(\$3,837.00)
63801	Studies/Reports	10,000.00	2,499.00	0.00	2,499.00
66000	Payments to Indiv. & Organiz'	5,000.00	1,251.00	1,000.00	251.00
Total - Other Expenditures		20,000.00	5,001.00	6,088.00	(1,087.00)
TOTAL EXPENDITURE		20,000.00	5,001.00	6,088.00	(1,087.00)
(61000 TO	Expenditure Check	20,000.00	5,001.00	6,088.00	(1,087.00)
NET LEVY		20,000.00	5,001.00	6,088.00	(1,087.00)
(40000 TO	Levy Check	20,000.00	5,001.00	6,088.00	(1,087.00)