

Report TR-TAPS-40-15

To: Chair Barfoot and Members of the Transportation and Public Safety Committee

From: Ron Parkin, Maintenance Manager & Sharon Melville, Buyer

Meeting Date: May 21, 2015

Subject: Award of RFT-TS-40-15 Winter Sand Supply

Status: Recommendation adopted by Committee as presented per Resolution TAPS81-15; Endorsed by County Council June 2, 2015 per Resolution CC79-15;

Recommendation(s)

WHEREAS the 2015/2016 allotment for mixed winter sand, within the winter control budget, was estimated to be \$350,000 (\$230,000.00 screened sand plus \$120,000.00 treated salt) to supply, deliver, treat/mix and stockpile for six dome locations;

AND WHEREAS RFT-TS-36-15 was issued on April 2, 2015 and closed on April 21, 2015;

NOW THEREFORE BE IT RESOLVED THAT TR-TAPS-40-15, being a report containing the tender results for RFT-TS-36-15, for the supply, delivery, treat/mix and stockpile of winter sand be received;

AND THAT the tender for the supply, delivery, treat/mix and stockpiling of winter sand be awarded to the following bidder(s), based on the sand meeting the specifications identified within the contract, for a total cost of \$249,791.18 excluding HST. :

Locations	Awarded Bidder	Total (excl. HST)
Chatsworth	Harold Sutherland Construction	\$38,304
Flesherton	Harold Sutherland Construction	\$29,925
Dundalk	Harold Sutherland Construction	\$21,552
Ayton	Cedarwell Excavating	\$59,125
Clarksburg	Wayne Schwartz Construction	\$83,670.89

Locations	Awarded Bidder	Total (excl. HST)
Kimberley	Wayne Schwartz Construction	\$17,214.29

Background

The process of obtaining mixed winter sand for winter maintenance operations starts with the delivery of a properly graded product from the supplier. Each supplier's sand is tested for proper gradation and approved by the County's Quality Control Technician prior to acceptance. As the sand is delivered to each site, it goes through a pug mill which mixes both the screened sand and provided salt together to afford the exact proportions described within the tender. The end result is a stockpile of sand that is blended with seven percent (7%) pre-treated salt evenly throughout the stockpile.

The supply and delivery of treat/mix and stockpile of the winter sand tender was posted to the County Website from April 2 until April 21, 2015 (closing date).

There were three bids with results listed below. The recommended award is marked in green. Each winter sand bid included the supplying, hauling, mixing, treating and stockpiling of winter sand. The bid prices do not include the cost for the supply of treated salt.

The full cost of each location bid, is as follows (low bids are highlighted green):

Name of Bidder	Chatsworth	Flesherton	Dundalk	Ayton	Clarksburg	Kimberley
Harold Sutherland Construction Ltd.	\$38,304	\$29,925	\$21,552	\$65,835	\$92,807	\$17,600
Wayne Schwartz Construction	\$41,177.78	\$33,375	\$21,900	\$63,055.56	\$83,670.89	\$17,214.29
Cedarwell Excavating	\$43,200	\$39,375	No Bid	\$59,125	No Bid	No Bid

Financial / Staffing / Legal / Information Technology Considerations

The 2015/2016 budget for stockpiling approximately 20,000 tonnes of winter sand is \$350,000 based on the previous actual costs of \$17.00 per tonne for screened sand, mixed with salt in 2014/2015. The total tendered amount, including H.S.T. based on tendered quantities is \$254,187.50 plus the cost of salt totaling \$377,825.90.

	Tendered Price	Net HST
Sand (20,000 tonne)	\$249,791.18	\$254,187.50
Salt (1,500 tonne)	\$121,500	\$123,638.40

	Tendered Price	Net HST
TOTAL	\$371,291.18	\$377,825.90

The over budget amount of \$27,825.90 will be funded from the winter budget cost centre.

Link to Strategic Goals / Priorities

The Values Statement of the approved Corporate Strategic Plan includes fiscal responsibility. Consistent application of the purchasing policy requirements focuses on the commitment to ensure effective and efficient processes, which offer prudent use of public funds.

Respectfully submitted,

Ron Parkin
Maintenance Supervisor

Sharon Melville
Buyer

Director Sign Off: *Michael Kelly, Director of Transportation Services*