

<b>To:</b>	Warden Halliday and Members of Grey County Council
<b>Committee Date:</b>	June 28, 2018
<b>Subject / Report No:</b>	TR-CW-36-18
<b>Title:</b>	RFT-TS-26-18 Award of Supply, Deliver, Treat/Mix and Stockpile Winter Sand
<b>Prepared by:</b>	Graham Wilson, Maintenance Manager Sharon Melville, Buyer
<b>Reviewed by:</b>	Pat Hoy, Director of Transportation Services
<b>Lower Tier(s) Affected:</b>	
<b>Status:</b>	Recommendation adopted by Committee of the Whole as presented as per Resolution CW166-18; Endorsed by County Council on July 12, 2018.

## Recommendation

1. That Report TR-CW-36-18 regarding tender award recommendations for RFT-TS-26-18 be received and that the tender be awarded as follows, excluding taxes:
  - Chatsworth, Flesherton, Dundalk, and Ayton locations are awarded to Harold Sutherland Construction Ltd. in the amounts of \$47,766.00, \$57,330.00, \$48,008.00, and \$44,080.00 respectively; and
  - Clarksburg and Kimberley locations are awarded to EC King Contracting in the amounts of \$64,980.00 and \$57,852.00 respectively.

## Executive Summary

The tender for the supply, deliver, treat/mix and stockpile winter sand was posted on the Grey County website from May 10, 2018 until June 5, 2018.

It is recommended to award the Chatsworth, Flesherton, Dundalk, and Ayton locations of RFT-TS-26-18 to Harold Sutherland Construction Ltd. in the amounts of \$47,766.00, \$57,330.00, \$48,008.00, and \$44,080.00 respectively, (excluding taxes) and to award the Clarksburg and Kimberley locations of RFT-TS-26-18 to EC King Contracting in the amounts of \$64,980.00 and \$57,852.00 respectively, excluding taxes.

## Background and Discussion

The process of obtaining mixed winter sand for winter maintenance operations starts with the delivery of a properly graded product from the supplier. Each supplier's sand is tested for proper gradation and approved by the County prior to acceptance. As the sand is delivered to each site, it goes through a pug mill, which mixes both the screened sand and provided salt together to afford the exact proportions described within the tender. The end result is a stockpile of sand that is blended with seven percent (7%) pre-treated salt spread evenly throughout the stockpile due to the pug mill process.

There were four bids with results listed below. Each winter sand bid included the supplying, hauling, mixing, treating and stockpiling of winter sand. The bid prices do not include the cost of treated salt which is supplied by Cargill, Grey County's salt supplier.

Member municipalities were invited to be part of this tender. The Municipality of Meaford was included.

The average of the tendered prices is \$13.49 per tonne. This represents a 1.7% increase from last year's tender. Historically, the cost for the work included in this tender from 2016 was \$13.19 per tonne and from 2017 was \$13.26 per tonne.

The full costs, excluding H.S.T., for each location bid are as follows:

<b>Name of Bidder</b>	<b>Chatsworth</b>	<b>Flesherton</b>	<b>Dundalk</b>	<b>Ayton</b>	<b>Clarksburg</b>	<b>Kimberley</b>
Arnill Construction Limited o/a Seeley and Arnill Construction	No Bid	\$58,365	\$50,490	No Bid	No Bid	No Bid
Cedarwell Excavating Ltd.	No Bid	No Bid	No Bid	\$50,960	No Bid	No Bid
E.C. King Contracting	\$55,746	\$68,490	\$59,058	\$54,320	\$64,980	\$57,852
Harold Sutherland Construction Ltd.	\$47,766	\$57,330	\$48,008	\$44,080	\$66,645	\$61,848

## Legal and Legislated Requirements

None

## Financial and Resource Implications

The total tendered amount including non-refundable H.S.T., based on tendered quantities is \$325,648.28, plus the cost of salt, totalling \$478,716.16.

<b>Item</b>	<b>Tendered Price</b>	<b>Net HST</b>
Sand (23,800 tonne)	\$320,016.00	\$325,648.28
Salt (1,792 tonne)	\$150,420.48	\$153,067.88
<b>TOTAL</b>	<b>\$470,436.48</b>	<b>\$478,716.16</b>

## Relevant Consultation

Internal  
Grey County Finance Department  
Grey County Committee of the Whole by way of this Report

External  
Member municipalities

## Appendices and Attachments

None