

PRESENTATION TO GREY COUNTY COUNCIL

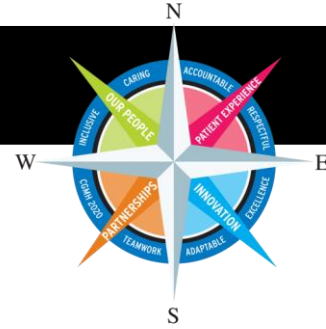
Norah Holder, CGMH President & CEO

Jory Pritchard-Kerr, CGMHF Executive Director

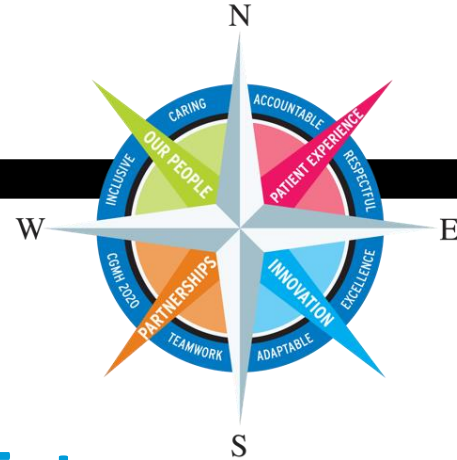
SEPTEMBER 27, 2018



CGMH 2020 – Strategic Pillars



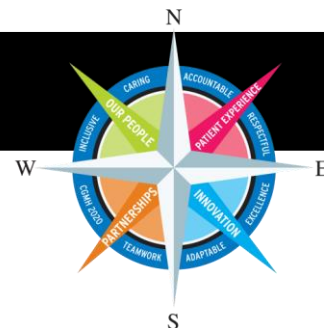
- Patient Experience
 - We focus on the ongoing evolving needs of our patients & families
- Innovation
 - We innovate continuously & successfully in all that we do
- Partnerships
 - We collaborate with our community & across the health system for patients to receive a seamless, integrated experience within and beyond our hospital
- Our People
 - We deeply value our skill & dedicated staff, physicians & volunteers



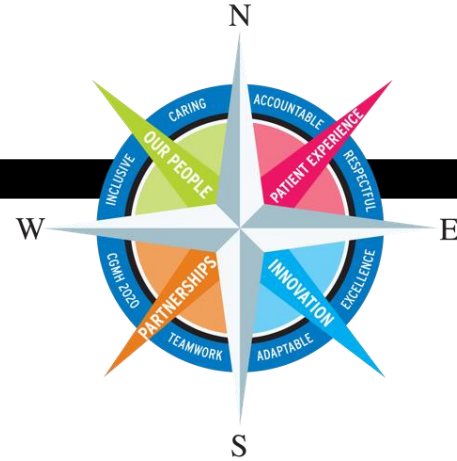
Vision for the Future

Reassuring Healthcare for South Georgian Bay

Redeveloped Facility

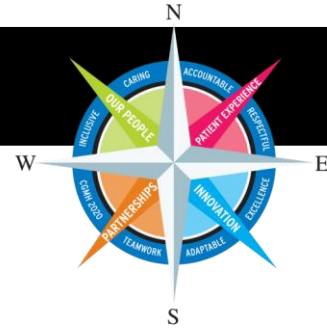


- Bigger – more patient beds and appropriate care spaces
- Better – building designed for patient needs – light, way finding, private rooms
- More advanced – technology that can't be used in current building – MRI
- Care closer to home – satellite chemotherapy, pain management, rehab



How do we make this happen?

Redevelopment Update

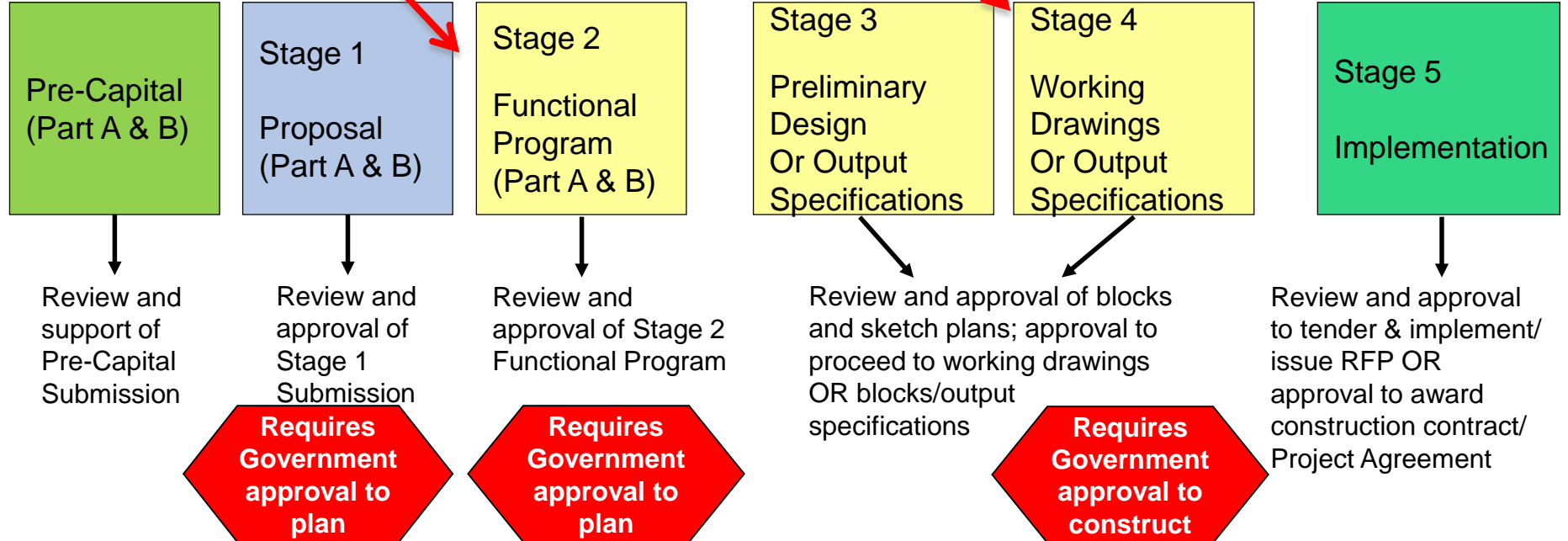


- Multiple meetings with Minister's Office and Capital Branch since Provincial election

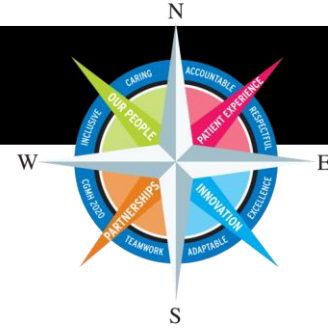
WE ARE HERE

**Public/capital fundraising
campaign**

Construction Grant



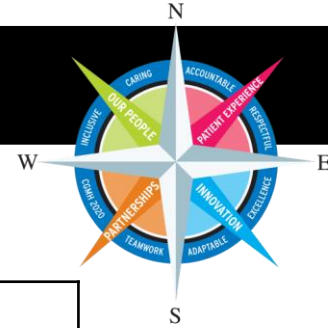
Determining Local Share



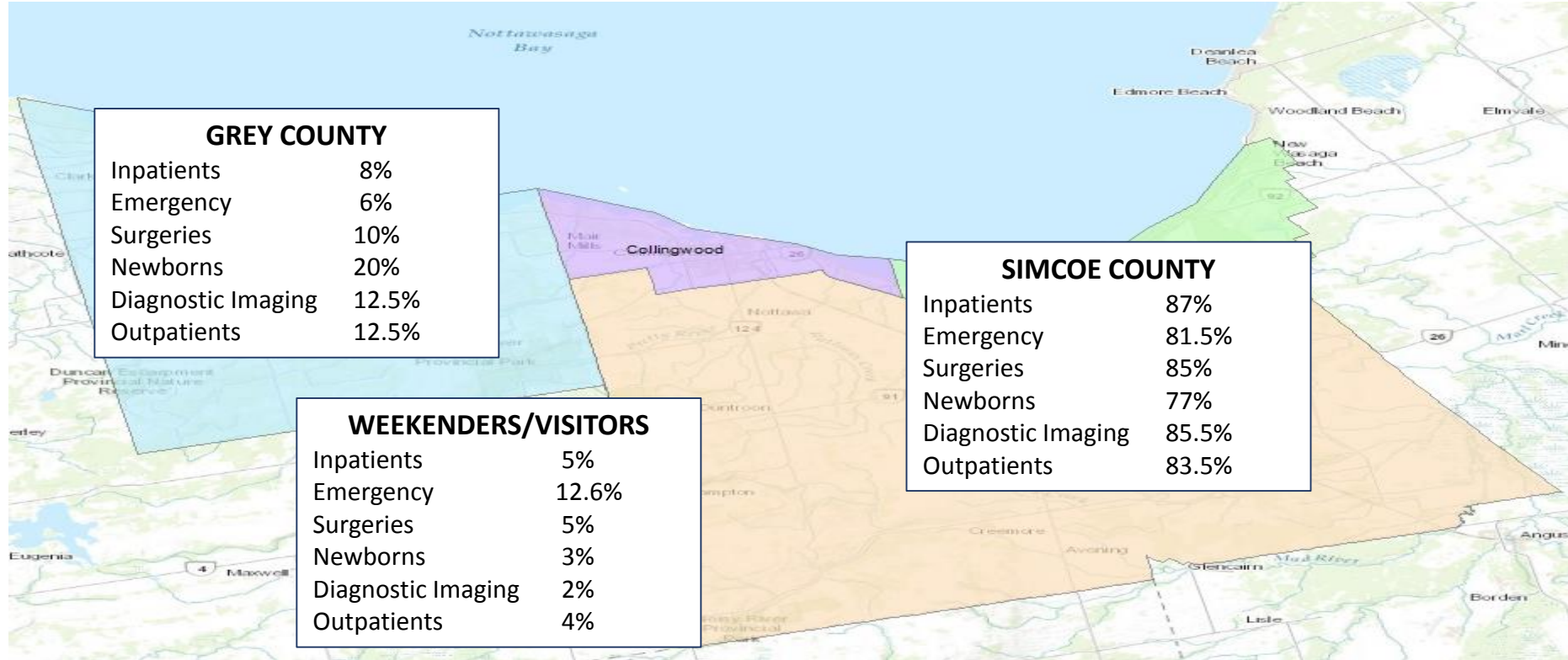
	Total Cost	MOHLTC Share		Local Share
Construction	\$ 221,782,790	90%	\$ 198,992,515	\$ 22,790,275
Ancillary (Design, Consulting, etc.)	48,792,214	90%	43,778,354	5,013,860
Contingency	6,653,484	90%	5,969,776	683,708
Furniture & Equipment	42,134,956	10%	4,435,656	37,699,300
Site Acquisition, Preparation & Demolition/Remediation of Hume Street Site	8,410,000	0%	-	8,410,000
TOTAL	\$ 327,773,444		\$ 253,176,301	\$ 74,597,143



\$75 Million Goal

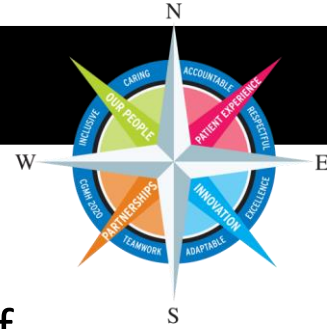


Gift Amount	Current # of Prospects	# of Gifts Required	Cumulative % of Goal	Total \$ Per Segment	Cumulative Revenue Total	Cumulative Gift Total	Campaign Timing
\$ 20,000,000	1	1	27%	\$ 20,000,000	\$ 20,000,000	1 gift	Silent Phase - 2019/20
\$ 5,000,000	2	3		\$ 15,000,000	\$ 35,000,000		
\$ 2,000,000	7	5	60%	\$ 10,000,000	\$ 45,000,000	9 gifts	
\$ 1,000,000	5	8		\$ 8,000,000	\$ 53,000,000		Quiet Phase - 2020/21
\$ 500,000	3	10		\$ 5,000,000	\$ 58,000,000		
\$ 250,000	1	20	84%	\$ 5,000,000	\$ 63,000,000	47 gifts	
Community Campaign	Unlimited		100%	\$ 12,000,000	\$ 75,000,000		Community Phase - 2021 +





Our Request



We respectfully ask you to consider investing in the future of healthcare in South Georgian Bay through a

**\$3 million pledge
payable over 10 years.**



A Hospital is the Cornerstone
of a Wellness Community

***Imagine the
possible!***

Thank you for your consideration of this important request!

- Norah Holder - holdern@cgmh.on.ca
- Jory Pritchard-Kerr - kerrj@cgmh.on.ca