Recommendation

1. That Report TR-CW-06-18 be received and that RFT-TS-07-18 for three tandem trucks be awarded to Team Truck Centres for the bid amount of $789,000.00 exclusive of HST.

Executive Summary

Report TR-CW-32-17 was endorsed at County Council on December 14, 2017 authorizing staff to tender for three tandem trucks prior to the 2018 budget approval.

The purpose of this early tender date is to expedite the delivery of the units to ensure that they are available for use for the 2018/2019 winter season. Past history has shown that delivery takes 7 to 9 months from the date of purchase.

The tenders for the provision of three steel box tandem plows were posted on the County website from December 15, 2017 to January 9, 2018 (closing date).

Background and Discussion

The tandem plows are utilized for winter maintenance activities, including plowing and spreading winter materials. During the summer months these trucks are used to haul granular materials for use in culvert replacement projects and maintenance activities such as placing shoulder gravel, edge patching with hot mix, and gradall operations including ditch cleanout.
As per section 10.02 of the Purchasing Policy, an opportunity to purchase two used tandem axle trucks and one used triaxle truck, will be released to the member municipalities within Grey County once the three new tandems have been received (in the fall of 2018). The reserve bids are $100,000 for the tri-axle truck and $28,500 each for the tandem trucks. If no bids are received or the reserved bid is not met, both tandem axle trucks and the triaxle truck will proceed to a public auction.

The bids submitted with the results are listed below.

<table>
<thead>
<tr>
<th>#</th>
<th>Name of Bidder</th>
<th>Bid Amount (excl. taxes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>B&amp;I Complete Truck Centre</td>
<td>$804,297.00</td>
</tr>
<tr>
<td>2.</td>
<td>Lewis Motors Sales Inc.</td>
<td>$797,622.96</td>
</tr>
<tr>
<td>3.</td>
<td>Team Truck Centres</td>
<td>$789,000.00</td>
</tr>
</tbody>
</table>

Legal and Legislated Requirements

N/A

Financial and Resource Implications

The 2018 budget includes $855,000.00 for the purchase of three tandem plow trucks ($285,000.00 per truck). The total tendered expenditure amount, including the unrecoverable portion of HST is $802,886.40. Equipment purchases are funded by the sale of equipment and the Equipment Replacement Reserve Fund.

Relevant Consultation

☒ Internal (list)

☐ External (list)

Appendices and Attachments

Link to TR-CW-32-17 Capital Purchasing Prior to Budget Approval